

THOMAS D'AQUINO, C.M, B.A., J.D., LL.M., LL.D.

BIOGRAPHICAL NOTES HISTORICAL BACKGROUND

Thomas d'Aquino is an entrepreneur, philanthropist, corporate director, educator, and #1 national bestselling author. He is Chairman of Thomas d'Aquino Capital and Founder, Chairman and Chief Executive of *Intercounsel Ltd.*, a private venture and strategic consulting company.

EARLY LIFE AND EDUCATION

Mr. d'Aquino was born in Trail, British Columbia and was raised and educated in nearby Nelson at Hume, Trafalgar and L.V. Rogers Schools. (1) He later attended the Universities of British Columbia, Queen's and London (University College and the London School of Economics). He holds B.A., J.D. (LL.B.) and LL.M. degrees, and an Honorary Degree of Doctor of Laws from Queen's University (2), Wilfrid Laurier University (3) and from Western University (4). At the University of British Columbia, he was *Historian* of the graduating class in Arts and Sciences, 1962, and President of the University Debating Union, 1963-1965. For more than three decades he was an active member of the British Columbia Law Society. Mr. d'Aquino's student work experience included employment in his native province's forestry, mining, fisheries and railroad sectors.

CAREER IN BUSINESS, GOVERNMENT AND LAW

Mr. d'Aquino's career combines experience in government, business, and law. From 1968-1969, he was Executive Assistant to federal Cabinet minister, The Honourable James Richardson. From 1969-1972, he was Special Assistant to the Prime Minister of Canada, The Right Honourable Pierre Trudeau. From 1972-1975, he was associated with an international management consulting firm in London and Paris where he worked on strategic business problems. In 1976, Mr. d'Aquino founded *Intercounsel Ltd.*, a private venture development and strategic consulting company focusing on the banking, energy, communications and technology sectors. In his capacity as *Intercounsel's* Chief Executive, he acted as a strategic advisor to companies based in Canada, the United States, Britain, France, the Netherlands, Italy, Japan and Hong Kong (5).

From 1976 to 1982, he was a Professor Adjunct of the Faculty of Law at the University of Ottawa where he lectured on the law of international business transactions, trade and the regulation of multinational enterprise. From 1987 to 1990, Mr. d'Aquino also served as Special Counsel to McCarthy & McCarthy, a leading Canadian law firm with offices in Canada and internationally. A specialist on international trade, he is acknowledged as one of the private sector architects of the Canada-United States free trade initiative and of the North American Free Trade Agreement. (6) (7) (8)

BUSINESS COUNCIL ON NATIONAL ISSUES
CANADIAN COUNCIL OF CHIEF EXECUTIVES
BUSINESS COUNCIL OF CANADA

From 1981 to 2009, Mr. d'Aquino was Chief Executive and President of the Canadian Council of Chief Executives (CCCE), an organization composed of the chief executives of 150 of the country's leading enterprises and pre-eminent entrepreneurs. Mr. d'Aquino assumed leadership of the Council in its formative stages when it was known as the Business Council on National Issues (BCNI). He was the Council's first Chief Executive Officer. Upon his retirement from the CCCE as of December 31, 2009, member companies accounted for \$850 billion in annual revenues, \$4.5 trillion in assets, and the majority of Canada's private sector exports, investment, training and research and development. In recognition of his exemplary leadership, he was named by the Canadian Council of Chief Executives Board of Directors, a Distinguished Lifetime Member. (9) (As of January 2016, the Canadian Council of Chief Executives has been renamed the Business Council of Canada.)

COUNCIL ACHIEVEMENTS

Highlights of Mr. d'Aquino's policy leadership achievements in the 1980s include the conduct of a major study on parliamentary reform which resulted in a ground-breaking publication which he co-authored titled "*Parliamentary Democracy in Canada: Issues for Reform*" (10). As Chief Executive of the Business Council on National Issues, he brokered an agreement between Canadian energy producer and consumer companies leading to a national consensus policy paper on oil and gas pricing. Involved in this process were Premier Lougheed of Alberta and Premier Davis of Ontario and the federal Minister responsible for energy, The Honourable Jean Chrétien. Mr. d'Aquino and the Council played a key role in marshalling private sector support for the federal government's fight against inflation. This was followed by a major study on the reform of Canadian competition policy and a multi-year campaign aimed at correcting Canada's deteriorating fiscal position. On the policy front, his leadership in advancing the historic free trade initiative with United States in the 1983-1988 period is considered Mr. d'Aquino's most notable achievement in the decade of the 1980s. (11)

Enhancing Canadian competitiveness continues to be one of Mr. d'Aquino's major preoccupations. To this end, he contributed significantly through his own work and through his supervision, on the CCCE's behalf, to the ground-breaking study in 1990-1991 on Canadian competitiveness by Harvard Professor, Michael Porter. Mr. d'Aquino subsequently chaired the Council's *Canada Global Leadership Initiative* -- an undertaking which developed analysis and recommendations on how to make Canada a world leader in private sector and country-wide global competitiveness. (12)

In 2002/2003, he co-chaired the Council's *Corporate Governance Initiative* with fellow Co-Chair Charles Baillie, Chief Executive Officer of TD Financial. From 2003/2007, Mr. d'Aquino chaired the Council's *North American Security and Prosperity Initiative* which addressed a comprehensive range of policy issues aimed at enhancing North American economic and security co-operation. From 2003/2009, he co-chaired the Council's *Task Force on Environmental Leadership* which had as its objective to make Canada a

leading global performer in advancing environmental sustainability. (13)

ADVISORY BOARDS AND COMMITTEES

Mr. d'Aquino has served on a number of boards and advisory committees. These include the Board of Governors of the University of Ottawa and Carleton University; the Canadian Foundation for International Management of Fontainebleau-based INSEAD (14); La Conférence de Montréal; the Advisory Council of The Association for Canadian Studies in the United States; the Chairman's International Advisory Council of the New York-based Council of the Americas (15); the Advisory Board of the Washington-based Canada Institute (16) of the Woodrow Wilson International Center for Scholars; the Lawrence National Centre for Policy and Management at the Richard Ivey School of Business (17); the Council for Canadian Security in the 21st Century; and the Max Bell Foundation (18). For close to two decades he represented the Canadian Council of Chief Executives on the Geneva-based World Economic Forum and also served as a member of the Global Business Consultative Group of the World Economic Forum.

He is a Founding Member of the Pacific Council on International Policy headquartered in Los Angeles and was a member of the Institute for Strategic Studies in London. The recipient of the 1994 Shastri Institute Distinguished Lectureship, he addressed audiences in four major Indian cities. In 2004/2005, Mr. d'Aquino also served as Vice Chairman of the New York-based Council on Foreign Relations Independent *Task Force on the Future of North America* (19). He served on the Minister of International Trade Strategic Advisory Group and he chaired the Secretariat advising the Canadian members of the *North American Competitiveness Council* appointed by Prime Minister Stephen Harper and the Presidents of the United States and Mexico.

NORTH AMERICAN FORUM AND VARIOUS BILATERAL FORUMS

Mr. d'Aquino currently is Canada Chair Emeritus of the North American Forum (20), the continent's pre-eminent trilateral institution dedicated to advancing Canada, United States and Mexico cooperation in economic, trade, energy, environmental and security matters. From 2016 to 2018, he served as Co-Chair of the Canada-Mexico Leadership Group, a bilateral group of private sector decision-makers dedicated to advancing deeper cooperation between Canada and Mexico. Mr. d'Aquino served as Co-Chair of the Australia-Canada Economic Leadership Forum which met in Toronto in 2012 and Melbourne in 2014. The Forum convenes leaders from business, government, academe and the not-for-profit sectors to foster Australia-Canada cooperation in political, economic and security affairs. (21). Mr. d'Aquino was active for several decades in advancing the Canada-Japan economic relationship having served as Co-Chair of the Canada-Japan Business Cooperation Committee. He also was a pioneer in promoting closer Canada-India economic relations.

THE VATICAN

Mr. d'Aquino served as a member of an international advisory group assisting The Vatican with the multi-faith *Sports in the Service of Humanity Summit* which was convened by Pope Francis in October 2016 and attended by world leaders including the Secretary General of the United Nations. (22)

IVEY THOMAS D'AQUINO LECTURE ON LEADERSHIP

In 2006, the Ivey School of Business established the *Annual Thomas d'Aquino Lecture on Leadership* at an event in his honour in Toronto attended by 1000 guests (23). The Lecture was established to recognize his leadership contributions in national and international business, in public policy innovation, and in education and the arts. Mr. d'Aquino presented the inaugural Lecture and subsequent presenters were the Government of Canada's Clerk of the Privy Council, Kevin Lynch (2007), former Governor of the Bank of Canada, David Dodge (2008), former Deputy Prime Minister, John Manley (2009), business leader Annette Verschuren (2010), banker and former Federal Minister of Finance and former Canadian Ambassador to the United States, Michael Wilson (2011), Governor of the Bank of Canada and Governor-designate of the Bank of England, Mark Carney (2013), business leader Linda Hasenfratz (2014), business leader Tom Jenkins (2016), McKinsey & Company Managing Director, Dominic Barton (2017), former Chief Justice of Canada, The Right Honourable Beverley McLachlin (2018), The Honourable Perrin Beatty, President and Chief Executive Officer, Canadian Chamber of Commerce (2019) The Honourable Rona Ambrose, former Leader of the Conservative Party of Canada (2020), Harley Finkelstein, President, Shopify Inc. (2021), and Goldy Hyder, President and Chief Executive Officer, Business Council of Canada (2022).

CORPORATE DIRECTORSHIPS

Until May 2013, Mr. d'Aquino served as a member of the Board of Directors of Manulife Financial Corporation, a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide (24). Until January 2015, also he served as a member of the Board of Directors and Lead Director of CGI Group Inc., a global leader in information technology and business process services, employing 68,000 people (25). He also served as a member of the Board of Directors of Calgary-based Coril Holdings Ltd., a private company with activities in securities management, engineering, railway maintenance, real estate, and natural resources. In addition to having served as a Director of Manulife Financial and CGI Group Inc., Mr. d'Aquino served on the Advisory Boards of two international banking firms active in Canada: Schroders (1995-2000) and Lazard (2000-2002) and on the Advisory Board of Montreal-based Kruger Inc. (2005-2014).

ACADEMIC PROJECTS AND AFFILIATIONS

In 2012, Mr. d'Aquino co-chaired a Canada Strategy for Emerging Markets project sponsored by Carleton University's Norman Paterson School of International Affairs, which produced an influential report titled "*Winning in a Changing World: Canada and Emerging Markets*". (26) He has served as Distinguished Visiting Professor, Global Business and Public Policy Strategies at Carleton University's Norman Paterson School of International Affairs; and currently as Honorary Professor at Western University's Ivey Business School. In 2008, he was inducted as a Distinguished Policy Fellow of The School of Public Policy at the University of Calgary.

POLICY LEADERSHIP ACHIEVEMENTS

Mr. d'Aquino was a founder and member of the Executive Committee of three organizations which have played a significant role in historic national debates in Canada on trade and constitutional issues respectively: the *Canadian Alliance for Trade and Job Opportunities* (1987-1989); *Canadians for a Unifying Constitution* (1989-1990); and *The Confederation 2000 Initiative* (1996) (27). He is the co-founder and former Co-chair of the Canadian Labour Market and Productivity Centre and has served on the Board of Directors of the Canadian Council on Social Development and the Board of Governors of Carleton University and the University of Ottawa. He has served as a member of the Prime Minister's Advisory Committee on the Outstanding Public Service Award, the National Jury for the Selection of the Vimy Award, and the Advisory Committee of the Trudeau Centre for the Study of Peace and Conflict at the University of Toronto. In 1997, Mr. d'Aquino was the Founder and Co-chair of the first-ever *APEC CEO Summit* which took place in Vancouver on the eve of the meeting of APEC Leaders. (28)

CULTURAL ACTIVITIES

An active supporter of the arts, Mr. d'Aquino currently serves as Chair Emeritus of the National Gallery of Canada Foundation and Chair and Founder of the Gallery's Distinguished Patrons (29). Mr. d'Aquino was a founding Director of the National Gallery of Canada Foundation and served as Chair from 2002 to 2019. He was the Founder of the Distinguished Patrons group in 2005 and in 2017 he led the creation of the Gallery Foundation's first and highly successful *Art for the Nation Summit*. During his tenure, the Foundation raised close to \$75 million in cash and attracted approximately an equal amount in value in donations of works of art. He has served on the Board of Directors of the Calgary-based National Music Centre, the Board of Directors of The Council for Business and the Arts in Canada, the Fathers of Confederation Buildings Trust, and the International Advisory Committee of the Calgary International Organ Festival.

HEALTH POLICY

In the health and medical sciences field, Mr. d'Aquino served as a Canadian Nurses' Association Commissioner on the *Future of Healthcare in Canada* which tabled its findings in June 2012. (30) Mr. d'Aquino has served as a member of the International Board of Scripps Foundation for Medicine and Science in La Jolla, California, and of the Chairman's Committee of The Heart Institute of Ottawa Endowment Campaign.

LEADERS' SYMPOSIA

Mr. d'Aquino organized and chaired the two *Leaders' Symposia* hosted by Manulife Financial Corporation: *The G20 – The Changing Face of Global Politics and Economics* in Toronto in March 2010 and *Engaging China in a Dynamic Asia* in November 2011.

PUBLICATIONS AND SPEAKING ACTIVITIES

Mr. d'Aquino is the author of numerous publications, a regular commentator on national radio and television, and a frequent speaker on platforms in Canada, the United States, Europe, Asia and Latin America. Mr. d'Aquino has addressed audiences in forty countries and in over one hundred cities worldwide. In 2001, he authored, together with David Stewart-Patterson, an influential book titled *Northern Edge: How Canadians Can Triumph in the Global Economy*, Stoddart 2001. He is also the co-author of the book *Parliamentary Democracy in Canada: Issues for Reform*, Methuen 1983. In February 2023, Penguin Random House published his memoirs titled *Private Power, Public Purpose – Adventures in Business, Politics and the Arts*. (31)

HONORS

Mr. d'Aquino is the recipient of numerous national and international honours and awards including the Order of Canada, the Order of Ottawa, the Queen Elizabeth II Golden and Diamond Jubilee Medals, the Aguila Azteca conferred on him by the President of Mexico, and the title of Knight Commander (Commendatore) conferred on him by the President of Italy.

Mr. d'Aquino is a member of the Toronto and Rideau Clubs.

TESTIMONIALS

Canadian historian, Jack Granatstein, lists Mr. d'Aquino as one of the 100 most influential Canadians of the 20th century and Canadian author Peter Newman describes Mr. d'Aquino as “the most powerful influence on public policy formation in Canadian history.” For testimonials by The Right Honourable Joe Clark, The Right Honourable Paul Martin, The Right Honourable Stephen Harper, Governor Mark Carney, The Honourable Jean Charest, and business leaders Ronald Mannix, Hartley Richardson, Annette Verschuren, Laurent Beaudoin, Gordon Nixon, and Edmund Clark, see www.thomasdaquino.ca; *Private Power – Public Purpose: Adventures in Business, Politics, and the Arts* (Penguin Random House). (32)

FAMILY PARTNERSHIP

Mr. d'Aquino and his wife Susan Peterson d'Aquino live in the Heritage Village of Rockcliffe Park, in Ottawa. In 2018, their residence built by architect Hart Massey was designated a National Historic Site by the Historic Sites and Monuments Board of Canada. Both are active in their local community and Mr. d'Aquino was the founder and first Chair of the Rockcliffe Park Foundation (33). As a couple, they share a great passion for the performing and visual arts, architecture, gardening, fly fishing and travel. They also co-chair the *Thomas d'Aquino and Susan Peterson d'Aquino Foundation for Business Leadership, Public Policy Innovation and Excellence in the Arts*. (34)

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